

Are you motivated by becoming the best there is in your industry?

Do you have an eye for design and love helping your friends and family decorate?

Are you a “take charge” kind of person when something needs to get planned?

Are you a natural at listening to people, so much that everyone goes to you for advice or help?

If so, Galaxy wants to hear from you!

Due to rapid growth we are looking to expand our Sales team. Our sales department is responsible for solving our client's needs by helping them design unique custom window treatments, awnings, and upholstery and is directly responsible for the continued growth and success of Galaxy Draperies.

What we offer you

- Stability by providing a base income with a commission plan that provides endless opportunities.
- An extensive hands-on training program that will guarantee your success.
- To be apart of a family-owned and operated company, with over 43 years of experience that provides endless opportunities for growth.
- An organized, preschedule day to ensure fantastic results.
- A supportive team environment to help you hit your goals.

Essential Job Responsibilities

- Executing in-home consultations to help design and sell a clients' their dream window coverings covering a 60-mile radius/territory, writing up detailed specs after the in-home sales process, and following the customer relationship through to a satisfied installation.
- Joining networking groups throughout the community to help build business rapport with new accounts and help expand/spread the Galaxy mission throughout California.
- Consistently re-engaging with potential clients and current clients to foster a strong repeat/referral book of business for a long career filled pipeline.

Job Requirements

- 3 years In-home Business to consumer sales experience.
- A flare for design and experience in window coverings is a plus.
- Commute to various locations to meet with clients and perspective clients in assigned territories.
- Experience using different technologies (CRM and iPad).

If this sounds like it would be the perfect opportunity, we can't wait to hear from you. Apply quickly to be selected for our upcoming training class starting February 4th. Please submit your resume and we will contact you directly. You can also learn more about our history at www.GalaxyDraperies.com.